

# Professional Follow Up Script That Converts



**FREEDOM**  
*Boss Babes*

Hey there!

In this free resource we're sharing our fave follow up script that will help you follow up like a **PROFESSIONAL** without feeling pushy.

Enjoy!

Kathy and Jordan



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**“Follow Up Is Leading Your Prospect Through The Information-Gathering Process Until They're Ready to Make a Decision.”**

~ Kathy & Jordan

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# Kathy & Jordan's Professional Follow Up Script That Converts

Use this script after a prospect has agreed to take a look at more information about your products or business, then again throughout each step of the follow up process:

**You: Great, Mary! The next step is for you to \_\_\_\_\_ (review the presentation, join our fb group, attend an event, etc.) If I send you the \_\_\_\_\_ (link, video, invite, etc.) would you \_\_\_\_\_ (watch it, join it, attend)?**

Mary: Yes!

**You: Great! The info will take about \_\_\_ (minutes/hours) to review. How soon do you think you'll be able to look it over?**

Mary: I can look at it \_\_\_\_\_ (Tuesday after work, right now, this weekend, etc.)

**You: Perfect. After you \_\_\_\_\_ (watch it, read it, review it, etc.) you'll have questions. I want to make sure I get those answered for you! I have some time Wednesday morning or Thursday afternoon. Which would be best for us to touch base and chat again here?**

Mary: Thursday afternoon would be best.

**You: Sounds great, Mary! I'll send that info now. Can't wait to hear what you liked best when we chat again on Thursday!**

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